



IAOM 2019



NORTH AMERICA

CANADA



Rivière-du-Loup, QC



Sales Turnover
2018

882.7

\$ millions

Machines

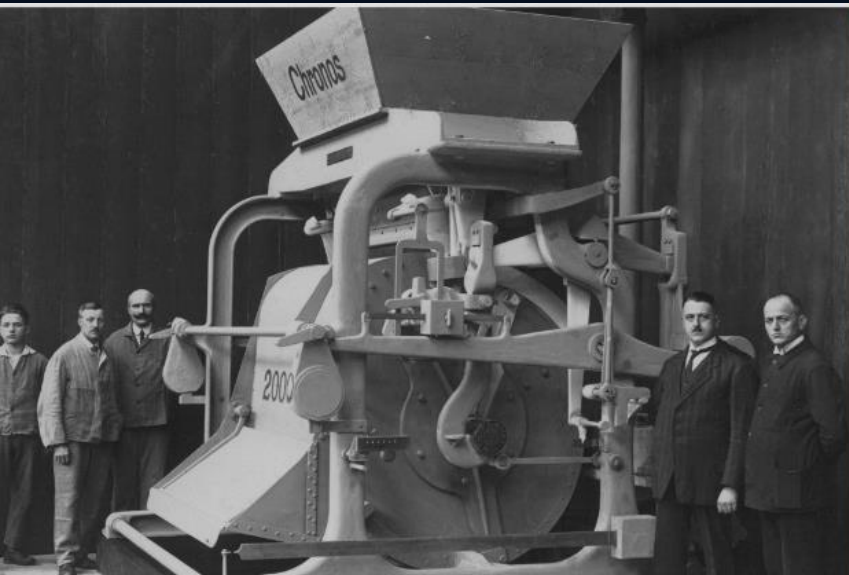
More than

25000

Installed worldwide

Employees

1800



135
YEAR OF EXPERTISE



PTC LINE AUTOMATION



Weighing and Feeding

Bagging

Bag Closing and Sealing

Palletizing

Pallet Wrapping



WE ARE GLOBAL & LOCAL



A woman with long dark hair, wearing a black top and a blue lanyard, stands and smiles at a group of people seated at a long table. The table is set with various drinks, including orange juice, a green can, and a red drink, along with some papers and a small wooden box. The background shows other people in a meeting room setting with large windows.

WE ARE GLOCAL

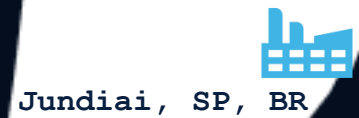
4 sites in NORTH AMERICA

750 team members in CAN
250 team members in USA



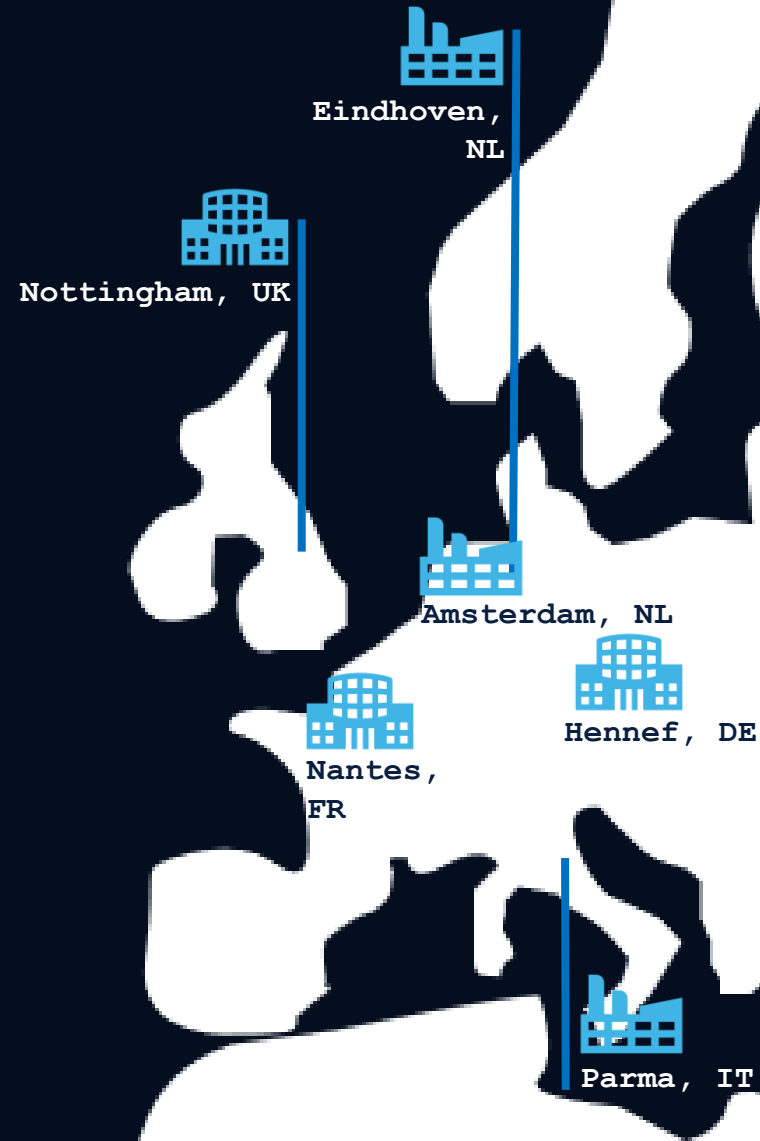
2 sites in LATIN AMERICA

150 team members



6 sites in EUROPE

350 team members





6 sites in ASIA PACIFIC

300 team members



EXPERTISE

NUTRITION

ORGANICS

AGRICULTURE

INDUSTRIAL

CLIENT SOLUTIONS

IN 5 BUSINESS SECTORS

■ Nutrition

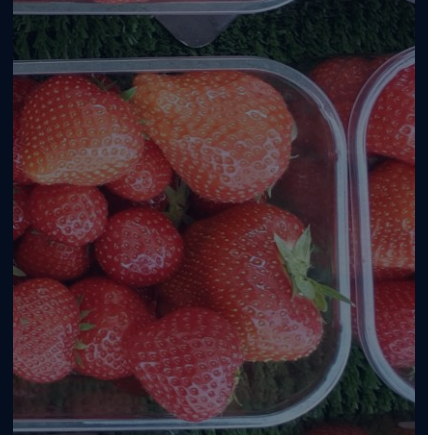
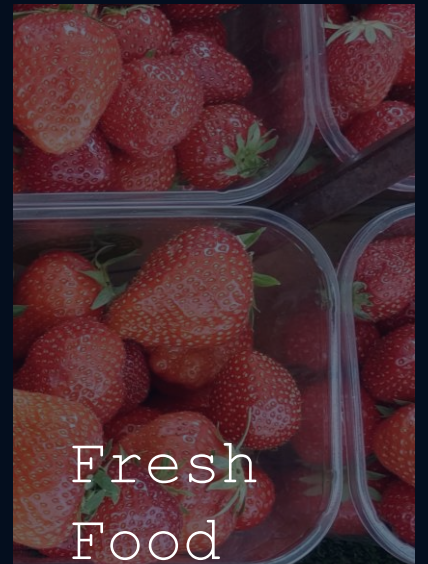
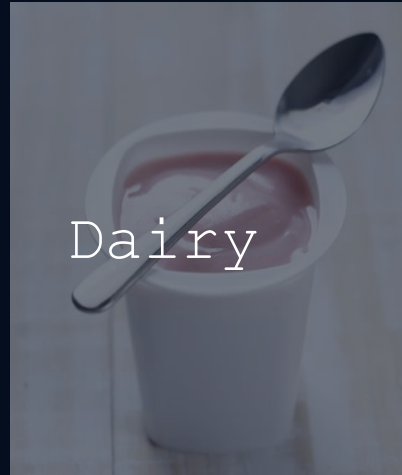
Organics

Agriculture

Industrial

Client Solutions

Nutrition



IN 5 BUSINESS SECTORS

Nutrition

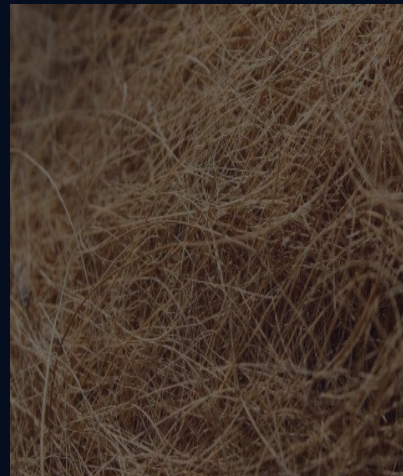
■ Organics

Agriculture

Industrial

Client Solutions

Organics



IN 5 BUSINESS SECTORS

Nutrition

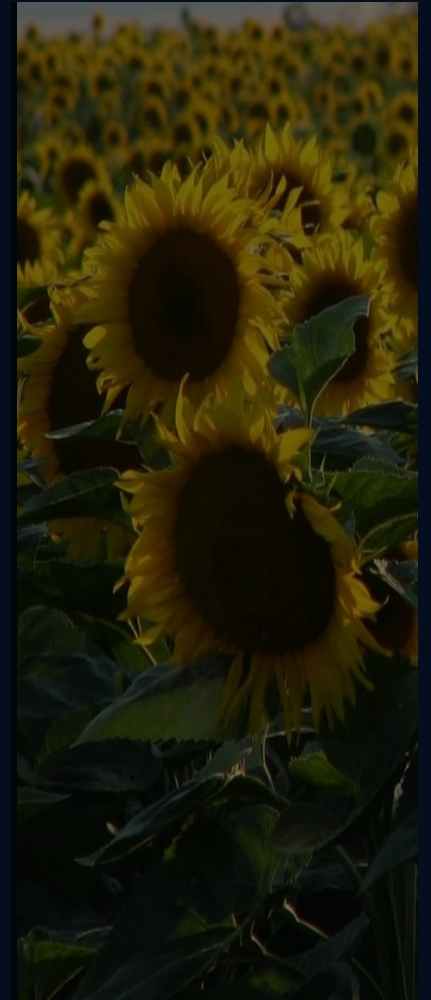
Organics

■ Agriculture

Industrial

Client Solutions

Agriculture



IN 5 BUSINESS SECTORS

Nutrition

Organics

Agriculture

■ Industrial

Client Solutions

Industrial




Bulk Specialties



Intralogistics



Building
Material



Hardware &
Industrial



Insulation



Household
Products



Health &
Personal Care

IN 5 BUSINESS SECTORS

Nutrition

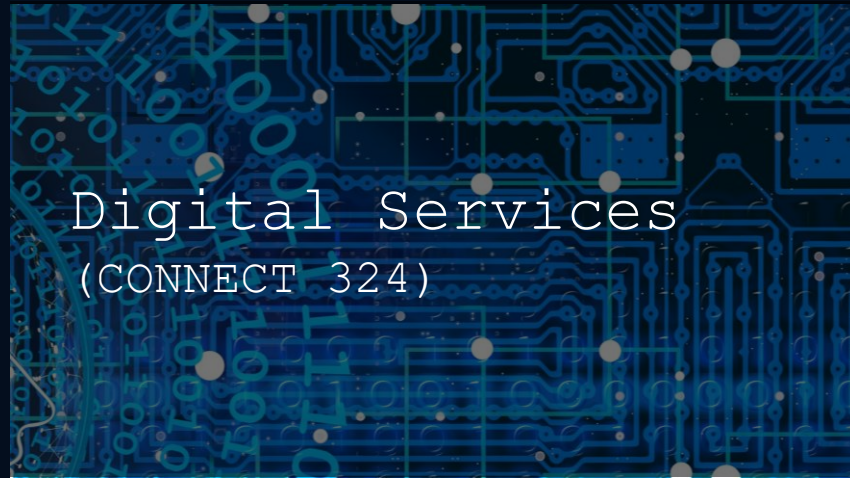
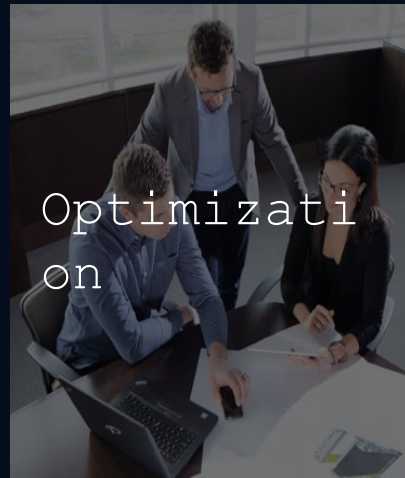
Organics

Agriculture

Industrial

■ Client Solutions

Client Solutions



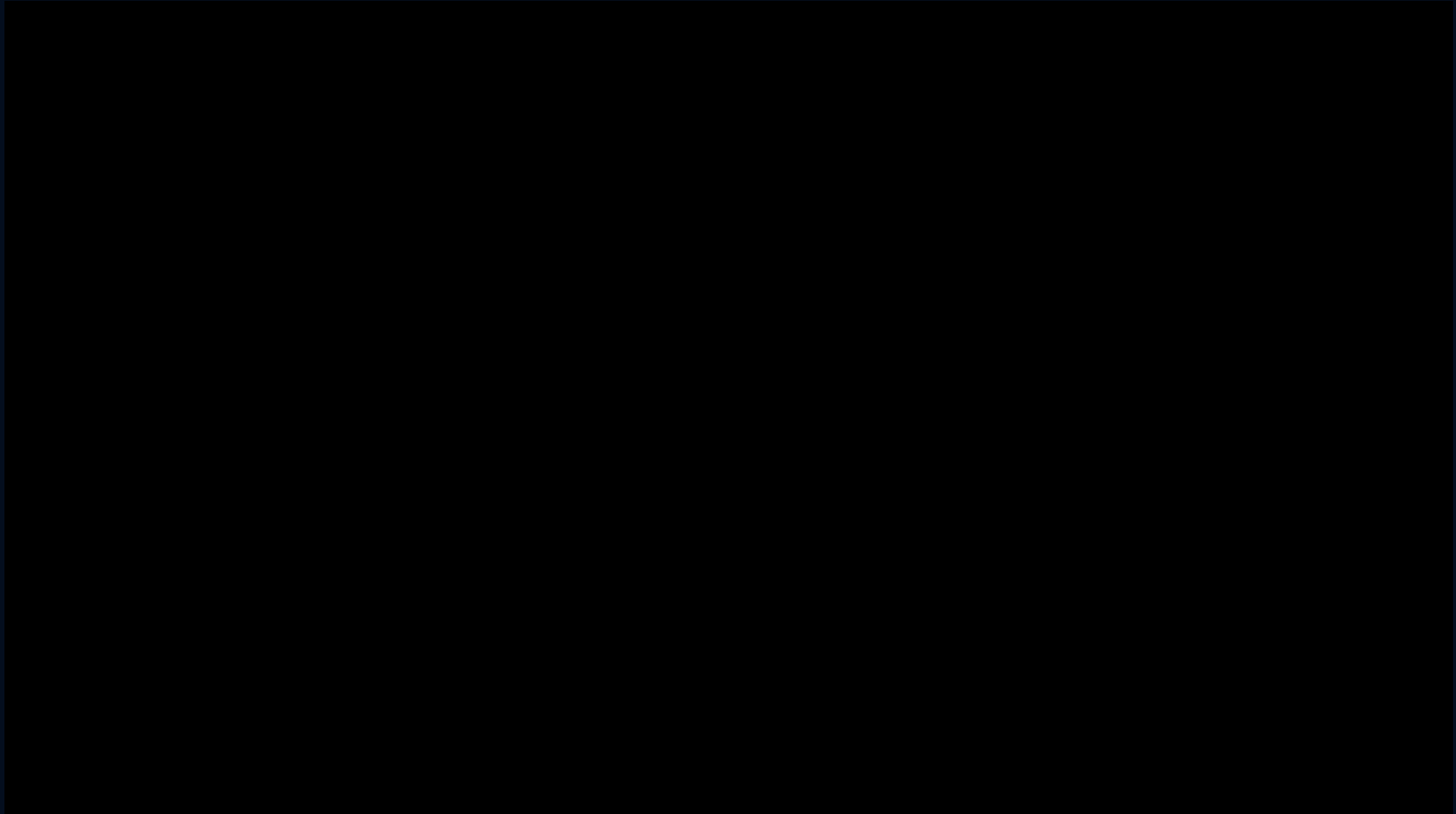
NEW FLOURPAK “PTF” BAGGER INNOVATION



**New BAGGING
innovations
that change the RULES
in the
Flour Milling Industry**

BENEFITS

- High Speed
- Very High Accuracy
- Low Dust Emission
- Less Settling Time
- Easy to Operate
- Integrates sewing System with Bagger
- Silent Machine





HUGE COST SAVING LESS PRODUCT GIVE AWAY

- Based On 3,000,000 Bag/Month = 36,000,000 Bag/Annum (25 Kg.)
- Average Price/Bag = \$ 13.00

DESCRIPTION	PTF	OTHER MACHINE	PTF Help You Save:
Accuracy/Bag	30 g.	80 g.	50 g.
Annual Product Giveaway	1,080,000 Kg.	2,880,000 Kg.	1,800,000 Kg.
Annual (Cash) Giveaway	\$561,600	\$1,497,600	\$936,000

Total Cost Saving/PayBack In 1 Year Using PTF = 936,000 USD

DATA SHEET COMPARISON

CRITERIA	PTF ADVANTAGES
DUST ISSUE	<ul style="list-style-type: none">• CLEANER OPERATION W/BFW TECHNOLOGY• LESS MOVING PARTS THAN CAROUSEL = LESS DUST ACCUMULATION• SAFER ENVIRONMENT
ACCURACY	<ul style="list-style-type: none">• MORE ACCURATE +/- 30g. vs 80g• MAJOR COST SAVING, LOWER TOTAL COST OF OWNERSHIP
SPEED	<ul style="list-style-type: none">• FASTER W/TOP UP TECHNOLOGY• LESS SETTLING REQUIRED• HIGH SPEED VERTICAL AUGER
OPERATER	<ul style="list-style-type: none">• SIMPLE & EASY TO OPERATE• HIGHER UPTIME
BAG HANDLING	<ul style="list-style-type: none">• CAN HANDLE A WIDE RANGE OF BAG

CLIENT SOLUTIONS

We create enhanced experiences with a personalized approach to lifecycle management



DÉVOUER
Se dévouer, en tenant
nos promesses
DELIVER
On your promises

Free 24/7 assistance for life TECHNICAL SUPPORT

- 24/7 availability, 365 days of the year
- Diagnostics & remote troubleshooting
- Mechanical, electrical, software, maintenance, operation & general issues

TH	+66	81	936	1410
ID	+62	81	381	534479
VN	+84	86	801	0303



FIELD SERVICE

- More than employed PT 227 technicians worldwide



SPARE PARTS

- 8 depots



Client Solution (CS):

- Help Desk Technical Support/ HOT LINE
- Field Service Engineer
- Spare Parts
- Preventive Maintenance
- Optimization
- Training

Premier Tech Forms a Strategic Co-Operation with Bühler



Premier Tech is proud to announce the formation of a strategic co-operation for industrial flexible packaging solutions with Swiss Bühler Group. Indeed, we will be working together to build a design and manufacturing centre in China by 2020.

PT and Bühler are now establishing this strategic co-operation to meet market demands and create new cost-effective packaging solutions. PT will contribute with its packaging expertise and technological leadership in this field, whereas Bühler will bring in its know-how of high-quality manufacturing and supply chain management in China as well as its digital solutions.

More than
4 000
INSTALLATIONS
IN SEA

Nestlé

EVONIK
POWER TO CREATE

TATE & LYLE

Jiffy



LAND O'LAKES, INC.

Cargill™



AGROPUR
Dairy Cooperative

Ingredion

syngenta



WE ARE PT

THANK YOU!

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