

## **Global Wheat Index**

Control wheat and flour quality to improve your profitability

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What's going on in the world of Milling?

#### **Market environment**



#### Consumers versatility

- Changing eating habits
- New trends
- Appeal for novelty

#### Global milling sector

- Concentration of the sector
- Downstream integration
- Shifting of power to bakery and wheat supplier

### Wheat quality variability



#### More and more wheat origins

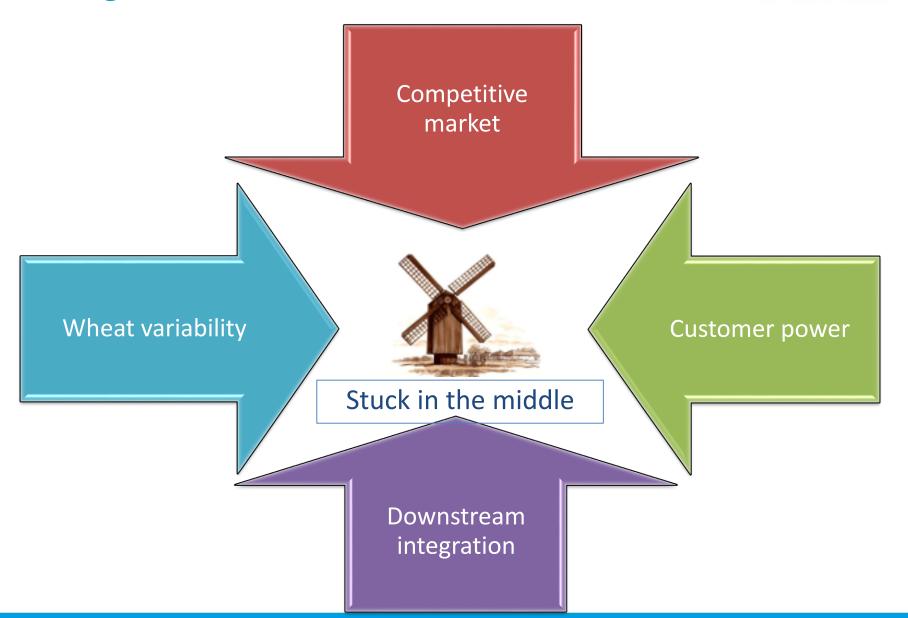
- 5 countries accounted for 90% of the exported wheat in '96, now less than
  60%
- New players: Danube & Black Sea
- Exotic wheat
- Local wheat: Africa

#### Climate change

- Less and less protein
- More variability in growing conditions
- Less and less predictability

## Milling sector









What can/will we do together?

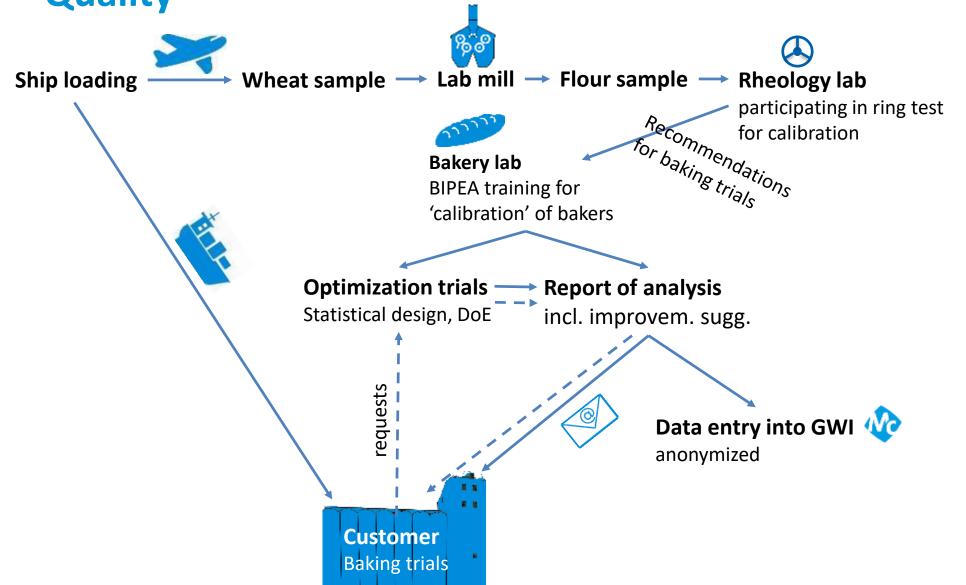
## **Global wheat quality network**





# Just-in-Time Examination of Wheat Quality





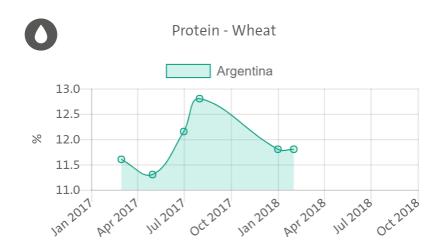
## The MC Global Wheat Index: Compare your wheat



- A unique quality tool
- Online application
- Beta-version is accessible at
- http://globalwheatindex.muehlenchemie.de/

### **Incomplete Data may Hide Quality Risks**









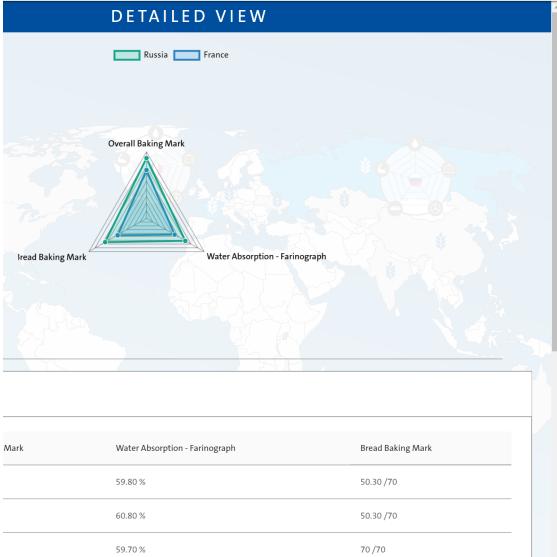


Provided by Global Wheat Index

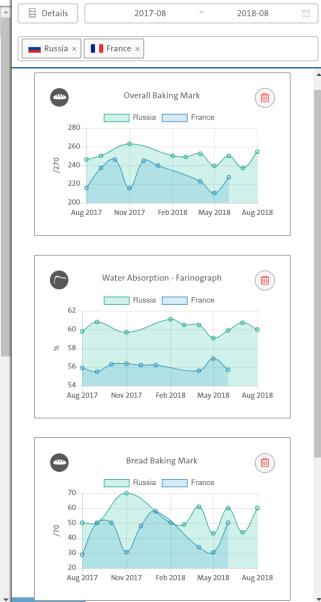
## **Cost effectiveness approach**

61.10 %





50.30 /70



#### **Summary**



- Wheat purchases should not be based on protein only
- Thorough wheat analysis lead to more suitable wheat buying
- Grist optimization increases customer satisfaction
- Grist optimization allow to save money

"Information doesn't get more valuable when you lock it away. It gets more valuable when you share it."

Michael Seemann - German cultural researcher

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## Thanks for your attention

