

5 Mega Trends.

Change of consumers behavior

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Health

Improving health and fitness is now a key focus of consumers across Southeast Asia, particularly through their diets and exercise.



Digital Consumer

New age consumers know more, expect more and also want things faster, driven by internet and mobile technologies.

Mass Urbanization

Over half of the world's population now lives in cities and more than 70% will do so by 2050.





Rising Middle Class

By 2022, another billion people will join the global middle class and by 2030 it is estimated over 90% of the middle class will live in emerging markets.



Focus on Sustainability

Consumer awareness for environmental issues is increasing and sustainable business practices is influencing their purchasing decisions.

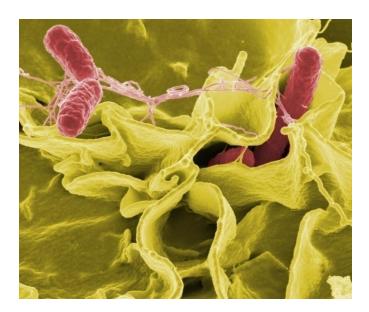




Food Safety. Salmonella in dry foods



- Pesticide
- Fungicide
- Microorganism:
 - Salmonella
 - Clostridium perfringens
- Aflatoxin, Mycotoxin





Food Safety.

Food safety early warnings



The latest recalls, alerts and warnings

Where?

From official sources, the web and social media

When?

In real-time

How?

In a single place (Web dashboard)

Safefood.ai







Trends in the Baking Industry.

Baking "New Artisanal" or fully Automated Production Lines





- Trendy, lifestyle
- Broad product portfolio
- Labor intense
- Own Shops
- Smaller lots
- Variations



- Maximize productivity with continuous processes
- Highly standardized ingredients (input) and processes with Quality control (in line)
- High automation degree with data tracking (monitoring), capacity usage 24 x 7
- Consistent quality with standardized processes
- Fast changing production to other products



Trends in the Baking Industry. Smart Food Factory of the future

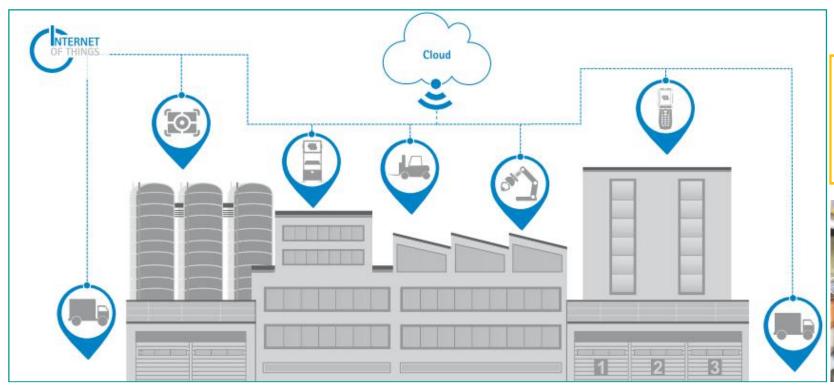
- Just in time principle, mass customization
- Fully automated communication between process steps
- Intelligent, self-learning process adjustments for high performance

Global connected Facilities





Social Smart Devices









Trends in the Milling Industry.

Drivers...





 Urbanisation drives investment into wheat flour and food production.



 Globalization drives consolidation of the milling industry, move to higher capacity highly automated.



 Rising energy/production costs drives higher plant efficiency.



Trends in the Milling industry.

Bigger automated plants with high food safety requirements









Emerging Markets



- Market consolidation
 - → growth of market leaders (volume, vertical integration)
- Shift to bigger scale plants
- Increasing food safety requirements and traceability
- Demand for automated plants (with digital services)
- Automated packing lines





What is important for the Millers? Challenges

*

- Wheat sourcing (price, "quality", availability)
 → Professional procurement
- Make the best out of the raw material
 → High yield, create value out of by products
- Efficient plant operation, highly automated
 → Lowering production cost
- Top technology and equipment
 → High quality products
- High sanitation, plant engineering
 → Food Safety, easy to clean
- Consistent flour quality for different applications
 → Meet flour specifications

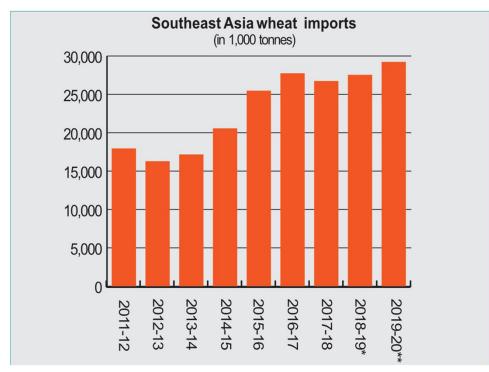




Trends in Wheat Flour Milling.

Wheat Imports SEA





EUROMONITOR 2018

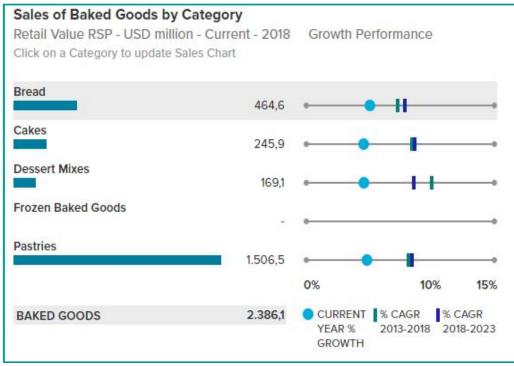
- Wheat import accounts 11.4 million tons for Indonesia,
 6.8 million for the Philippines, 4.4 million for Vietnam,
 3.2 million for Thailand and 1.8 million for Malaysia.
- Expansion in the flour milling sector, leading to stronger competition, a rise in imports of wheat from Argentina, US and Black Sea.
- In addition to competitive prices, Ukrainian wheat quality has significantly improved in recent years, allowing for higher rates of blending.



Trends in Wheat Flour Milling.

Flour Consumption increased significantly in Indonesia





- Consumption of wheat flour by the average Indonesian per year was 25 kg in 2017-18, having risen from 23 kg in 2015-16.
- "Rather than eating rice three times daily, many Indonesians have switched to eating bread or noodles for breakfast.
- Restaurants and high-end bakeries are also driving demand for wheat-based food products, especially in major cities, including Jakarta, Surabaya, Medan and Bandung.
- In addition to noodles, more high-end and artisan bakeries are coming online, driving the bakery industry, which already accounts for 20% of flour consumption.
- The noodle industry consumes still ~ 65% of wheat flour.

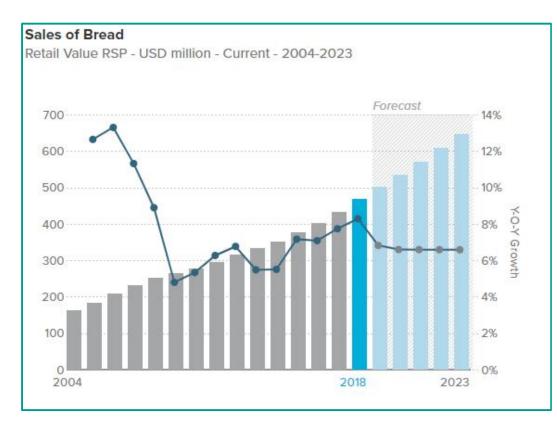
EUROMONITOR 2018

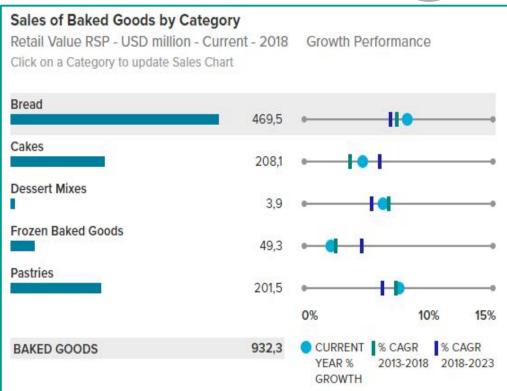


Trends in Wheat Flour Milling.

Flour Consumption increased significantly in Philippines







EUROMONITOR 2018



Market Opportunities.

Standard Flours and Special Flours

Standard Flours



Multipurpose

Classification mainly based on ash content

Constant quality through grist selection

Special Flours



Product and process application specific

Classification based on specific product applications

Specified quality through purity of wheat variety

Market Opportunities. Bread Premiumization



Long shelf-life



Softness and taste



Market Opportunities.

Pastries and Cakes market on the rise













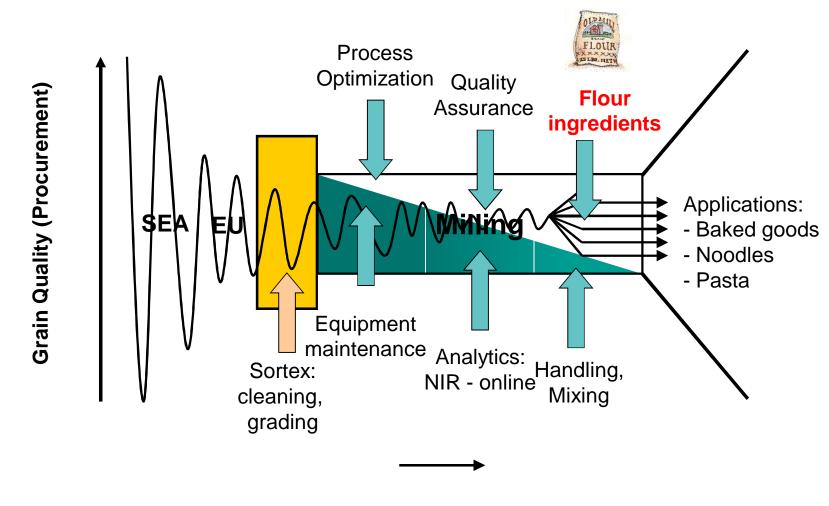




Product Quality Optimization along the Value Chain.

Optimizing flour quality by processes - technology and flour ingredients

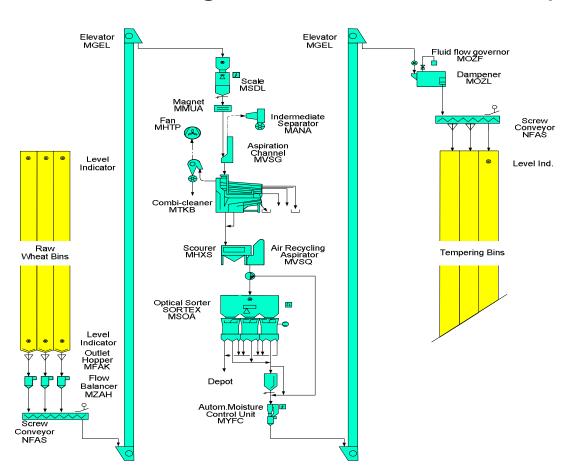






100% Scouring before SORTEX – for pure and safe products



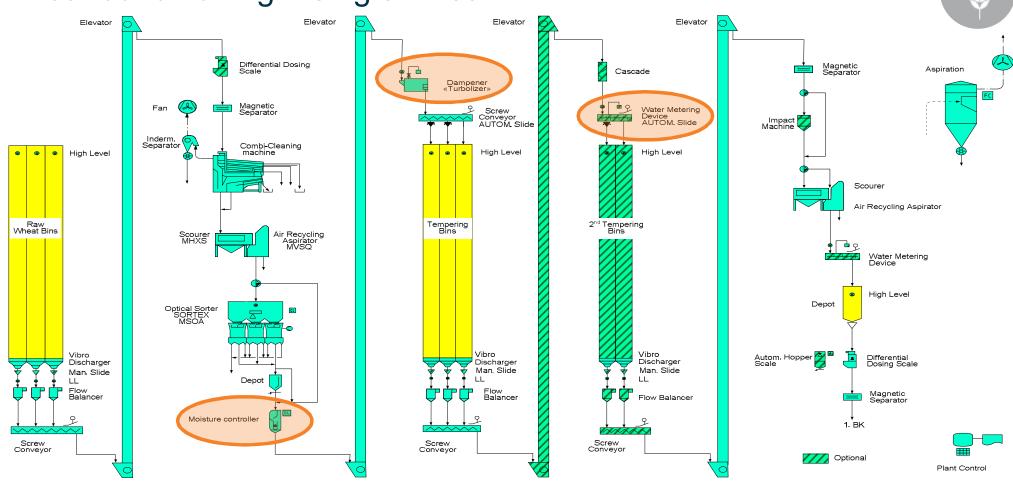


Installation of scourer before SORTEX

- Reduction of compressed air (cleaner product getting to the SORTEX)
- Sortex less dusty inside (less wiping)
- Un-threshed / hulled kernels are relieved → less good product into screenings
- Sortex without resort
 - Capacity max. 4t/h per chute
 - Contamination < 1% (Wheat)



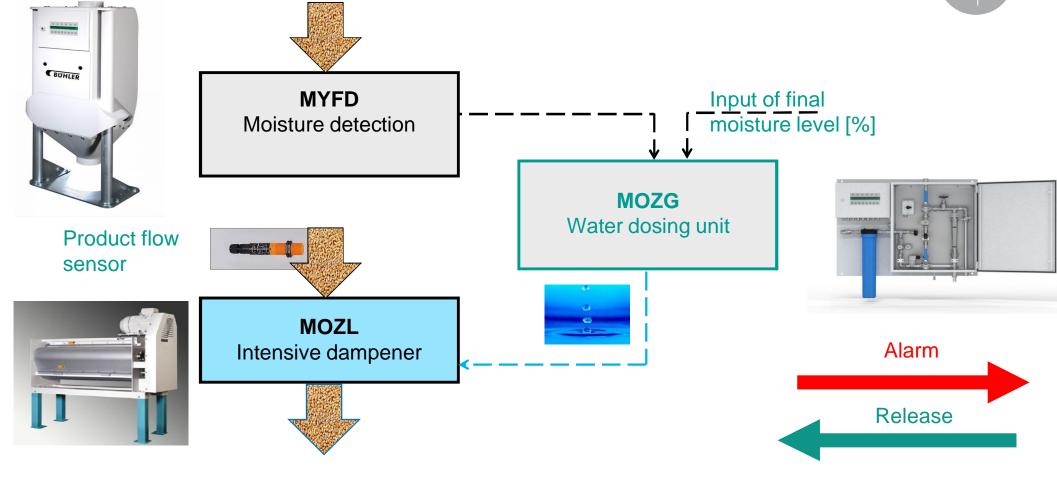
Wheat conditioning – single wheat





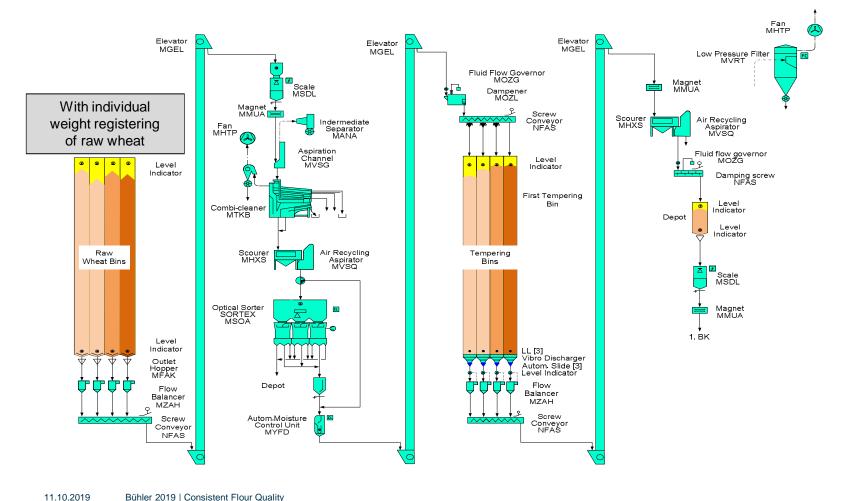
Automatic moisture control for grain - dampening equipment & data flow





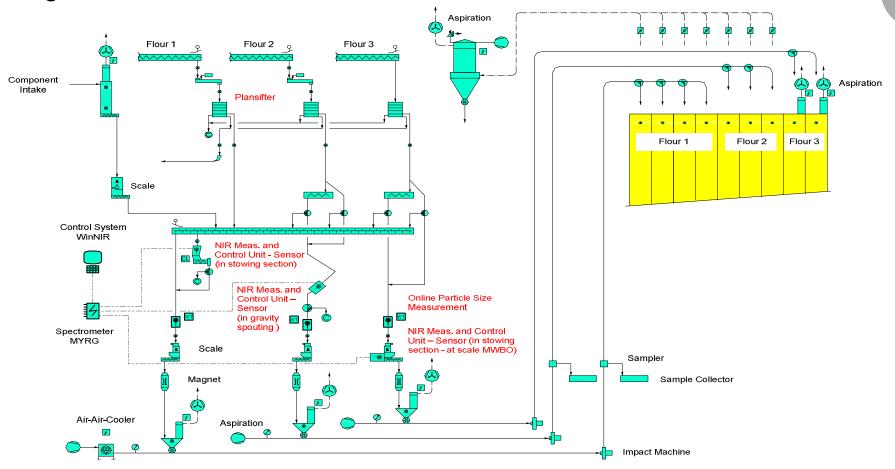
Wheat blending after tempering bins - fast change of wheat blend







Bin Filling – from mill to flour silo





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Improved crumb softness

Darker crust colour

Increased shelf-life

Improved crispness of crust

Effects of enzymes and glutathion





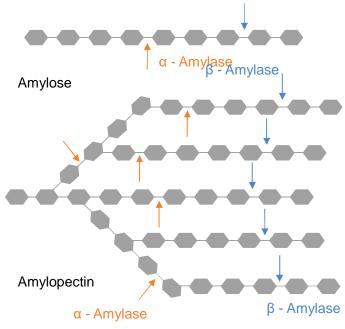


Amylases



α-Amylase:

- Performance
 - Breaks down damaged starch
- Benefits:
 - Reduced proofing time
 - Higher bread volumes
 - Improved crumb softness
 - Better crust color
 - Increased shelf-life

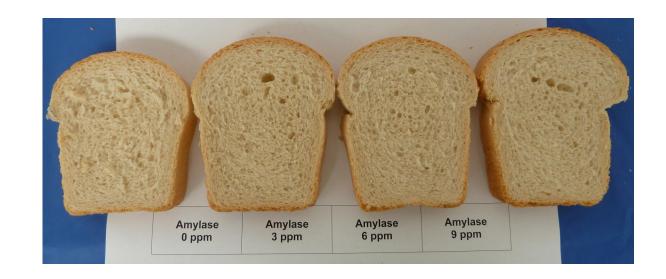


Production of maltose, used by yeast cells to grow, important for dough fermentation.



Amylases







Oxidizing Agents – strengthen gluten (sulfide bonds)



Performance:

Oxidation of "gluten SH" groups

Benefits:

- Improved dough-forming properties
- Better dough machinability (dough stability)
- Dough strengthening (gluten network)
- Higher water uptake (gluten strengths)
- Reduction of dough stickiness
- Improved dough tolerance
- Color L-value

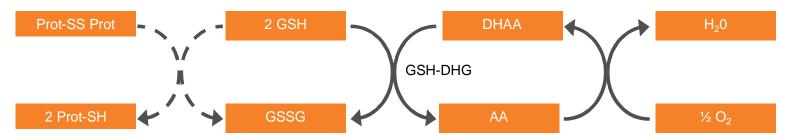




Oxidizing Agents – Ascorbic Acids



Pathway of gluten oxidation:



GSH, GSSG: Reduced and oxidized glutathione

AA: Ascorbic acid

DHAA: Dehydroascorbic acid

Prot: Protein

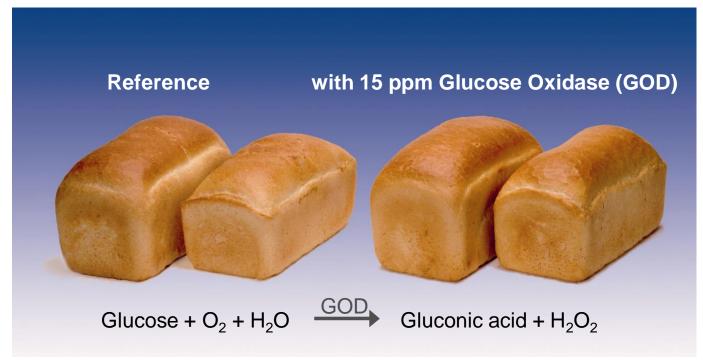
Disulfid bonds retain C02 produced by yeast in the dough

- Higher gas retention



Oxidizing Agents Glucose Oxidase (GOD)





Glucose oxidase works by oxidizing glucose and producing gluconic acid and hydrogen peroxide. Hydrogen peroxide is a strong oxidizing agent that strengthens disulfide and non-disulfide cross-links in gluten, thus better developing the dough and improving its machinability.



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Proteases

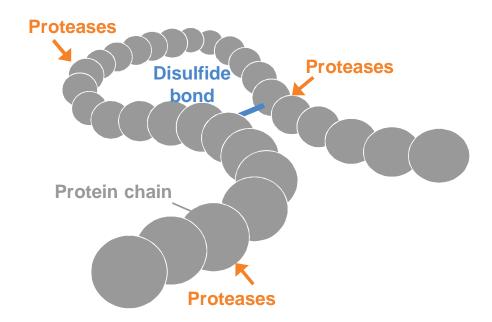


Protease Activity:

Degradation of the gluten (protein) structure

Benefits:

- Softens the gluten
- Increased dough extensibility
- Decreases mixing time
- Short structure (e.g. texture in biscuits)





Lipases



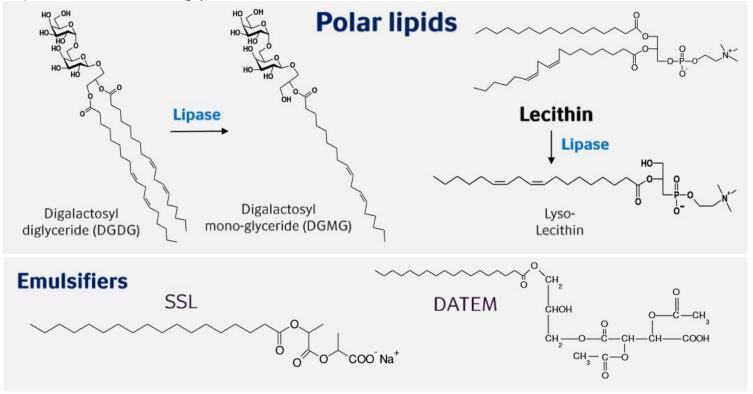
Performance:

Hydrolysis of triglycerides (fat) to di- and monoglycerides

→ Emulsifying properties

Benefits:

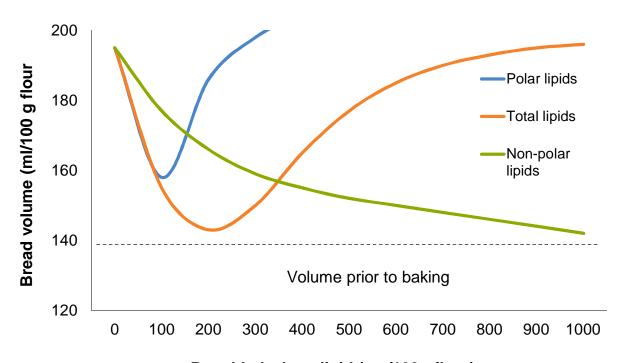
- Improved dough stability
- Increased crumb softness
- Finer crumb structure
- Increased shelf-life
- Higher bread volume





Effects of polar and non-polar wheat lipids on bread volume





Re-added wheat lipid (mg/100g flour)

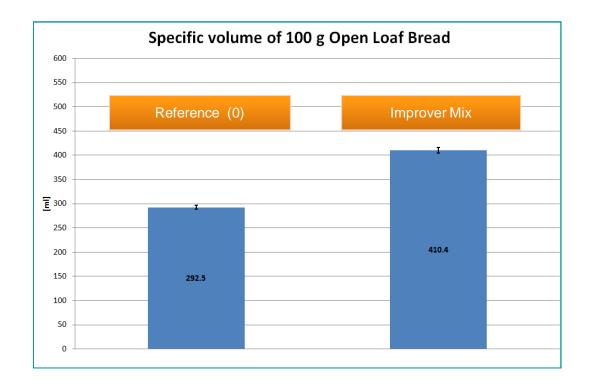


Bakery Improver - Open Loaf Bread



Main Benefits:

- Higher dough stability
- Significant more volume
- Extension of shelf-life



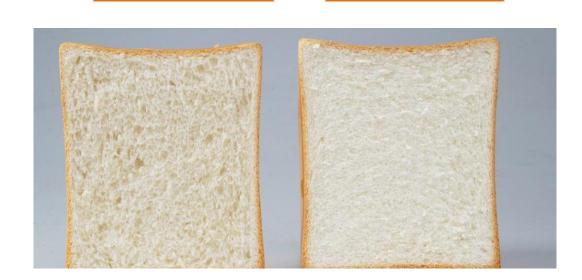


Bakery Improver – Toast Bread



Main Benefits:

- Fine crumb structure
- Softness of texture
- Brighter color (L-value)
- Extension of shelf-life
- Flavor improvement



Improver Mix

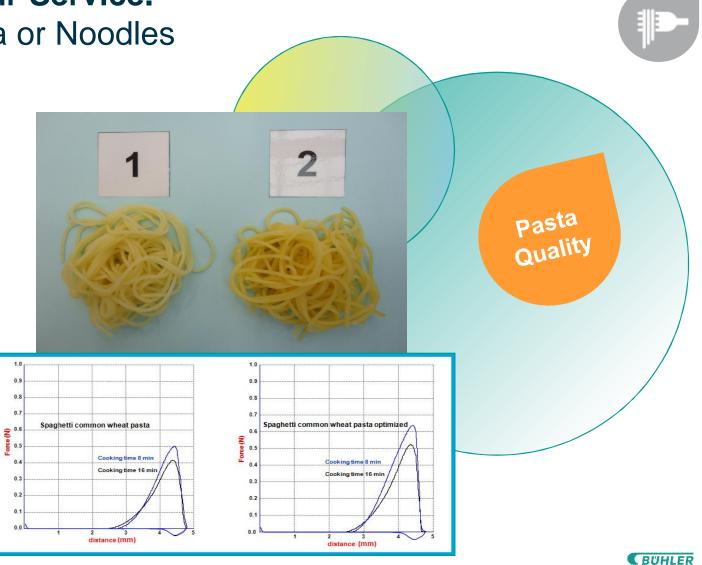
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Flour Improver in Pasta or Noodles

Main Benefits:

- Less stickiness
- Al-dente texture (bite)
- Less cooking losses
- Improved cooking tolerance
- Pleasant color



Our Application Centers



Bakery Innovation Center Switzerland



Bakery Application Center Kenya



Bakery Application Center Iran



Bakery Application Center Indonesia





Milling Solutions Flour Service. Bangsheng Food Ingredients Asia















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Bühler 2019 | Consistent Flour Quality

From Grain to Final Products - Our Solutions

- Grain and Flour Quality Assessment based on International Standards (AACC / ICC).
- Process Optimization by Head Millers to reach performance (efficiency).
- Flour Quality Improvement for specific applications like Bread, Biscuits, Wafers, Pasta or Noodles.
- Development of Customized Flour Ingredient Solutions.
- Training Courses in Grain and Flour Analytics and in Baking.















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